# How Affirma Helps Vendor Managers Operate More Efficiently

Vendor managers have a big role to manage successful relationships, oversee teams, and gain the competitive edge in a constantly evolving marketplace. Affirma helps Microsoft Vendor Managers not only with proven and experienced resources, but also with streamlining and automation to help reduce costs, enable business continuity across time zones, and drive efficiency with effective team management.

# Affirma Can Help. We Provide Vendor Manager Solutions That Deliver Results.

Vendor management is becoming increasingly complex trying to keep track of global contractors and stay up-to-date with technology and workplace changes. Affirma has been successfully partnering with Vendor Managers to increase efficiency and fill the gaps for needed services. We know some Vendor Manager challenges can be:

- Business Continuity Across Time Zones
- Managing Costs
- Transitioning, Supervising, & Monitoring Teams
- Lack of Technology, Tools, & Analytics

Our full bench of experts are here to help with any need to provide the latest technology tools, platforms, and BPO solutions to not only enhance your operations, but also solve your pain points. We take the time to learn about your goals, understand your business, and strategize the best solutions to help your team move faster and more efficiently.

We can help you increase workplace proficiency so your teams can focus on your core job responsibilities and clear the road for growth and success.

## Why Should Vendor Managers Work With Affirma?

Our customized services allow you to shape and create technology and business solutions to meet your specific needs. We have the right technologies and proven Microsoft expertise to execute deliverables and streamline business.

Here are top reasons to work with us:

- Increase productivity
- Improve employee retention
- Reduce costs

- Global time zone coverage
- Full bench of service expertise
- Manage transition plans



"A huge thank you to the Affirma team for quickly becoming my favorite group to work with each week. I appreciate each team member's contributions and how focused you are on customer satisfaction. Thank you for investing the time and patience in building a great working relationship.""

- Adam Harbour, Product Marketing Manager

#### Affirma & Microsoft

We care deeply about Microsoft employees' experience and are dedicated to providing the best in customer service. No matter the challenge, we have technology and digital experts available to step in and assist, lead, or partner with Microsoft teams to deliver exceptional results.



#### **Gold Partner Status**

As a Gold Partner, Affirma is a trusted partner and advisor to Microsoft clients. Our engineers are subjected to rigorous certification process yearly to keep our gold status. As a result, our teams are provided with the highest level of technical training and support from MS support.



#### **Approved Supplier Status**

As an Approved Supplier,
Affirma works with a
multitude of internal teams at
Microsoft Corporation
including Operations, Finance,
Xbox, and Devices &
Hardware. We frequently help
execute on their initiatives.
This also allows us to build up
experience with new
technologies before the public
and competing consultants.



#### **Managed Partner Status**

As a Managed Partner,
Microsoft engages Affirma to
support some of their most
strategic customers. Affirma
acts as an extension of
Microsoft's implementation
team and is held to a high
level of customer
satisfaction. Affirma is one of
five hand selected Managed
Partners in the West Region.



#### **CSP Partner Status**

As a Cloud Services
Provider, Affirma can
provide resale value licensing
for any of Microsoft's cloud
services including Office
365, Azure, and any
other online offerings.



20

Years in Business



650+

**Employees Globally** 



98%

**Client Satisfaction** 

# Our mission is to become the best at applying solutions and services to positively impact people.

### **How Our Solutions Help**

Affirma offers award-winning, full-service technology consultancy and we focus on delivering true, measurable business value to our clients. We give PMMs the power to automate and simplify organization solutions to run efficiently anywhere, anytime, and under any circumstances—and get the data insights they need to succeed.

With an industry-leading 98% customer satisfaction rating across more than 1,500 projects, Affirma is dedicated to delivering dependable and reliable digital, business and technology solutions that exceed your expectations — and it shows.

Get in touch today to schedule your free consultation.

### Contact





















